

Business Development Manager – ec sensors – chemical/technical - m/w/d

Membrapor AG, Wallisellen, Kanton Zürich, Schweiz

Membrapor AG is a leading manufacturer of electrochemical gas sensors for the selective measurement of toxic gases in the ppm and ppb range. From advice to delivery, we take care of everything for our international customers in the gas detection equipment industry.

We are looking for a new team player with immediate effect or by agreement:

Business Development Manager – ec sensors - chemical/technical - 80-100% - m/w/d

Your profile

- A successful university degree in natural science or electronics
- Completed college education as technical sales manager “technische(r) Kauffrau/Kaufmann”
- Good MS Office skills
- good work ethics, entrepreneurial mindset and business acumen
- Flawless written and spoken German and English skills are mandatory, further language skills are of advantage
- Technical understanding of gas, chemistry and sensors, as well related electronics is desired
- A flair for networked thinking and acting, strong communication skills

Your responsibilities

- Business Development, Technical Sales and Marketing:
 - Looking after our international customers by e-mail or phone mainly in German & English
 - Searching for new customers, new business development
 - Visiting customer as required
 - Giving technical advice: Suggesting the correct gas sensors according to the needs and desires of our customers
 - Processing orders: Creation and sending of offers, order confirmations, customer invoices, mailing lists, advertising and technical information
 - Standing in for sales manager during absence
- Management of projects in the technical field:
 - Coordination and implementation of projects for customer-specific solutions
 - Internal process optimization
 - Development and creation of process flows requirements

We offer

- Participation in our motivated team
- Interaction with an international customer base
- Modern workplace, flexible working hours, 5 weeks holiday leave
- Challenging area of responsibility
- Appealing salary & great social benefits

Are you an open-minded and reliable personality, who can keep a level head even in hectic times?

We would like to receive your complete application documents (letter of motivation, CV, certificates) including your salary expectations e-mailed to bewerbung-vk@membrapor.ch

If you have any questions, Mr. Ulf Bamberg, our sales manager, will be happy to assist.